

Timber Measurement Conference

Coeur d'Alene, Idaho

April 2015

A long time ago . . .



in a Galaxy far, far, away . . .

Scribner was born . . .



Bonus Points . . .



What year was Scribner developed?



“Let’s go back to the Gym and get some sweat in the eyes”

Back to the Basics

- *How much cost is inbound logs to an operation?*
- *What does log scaling do?*
- *What doesn't it do?*



“Analysis Mr. Spock”

Where are we at, where are we going?

OLD

- Net Volume by Diameter
- RTL's by Diameter
- Specific key scaling grades by external indicators



NEW

- Log Value captured
- Best use/application
- Veneer grade – knot size internal i.e.
- Metriguard
- Niche Markets



More mills have gone under with logs in their yard

. . . than without logs

Alice In Wonderland . . . Scribner World

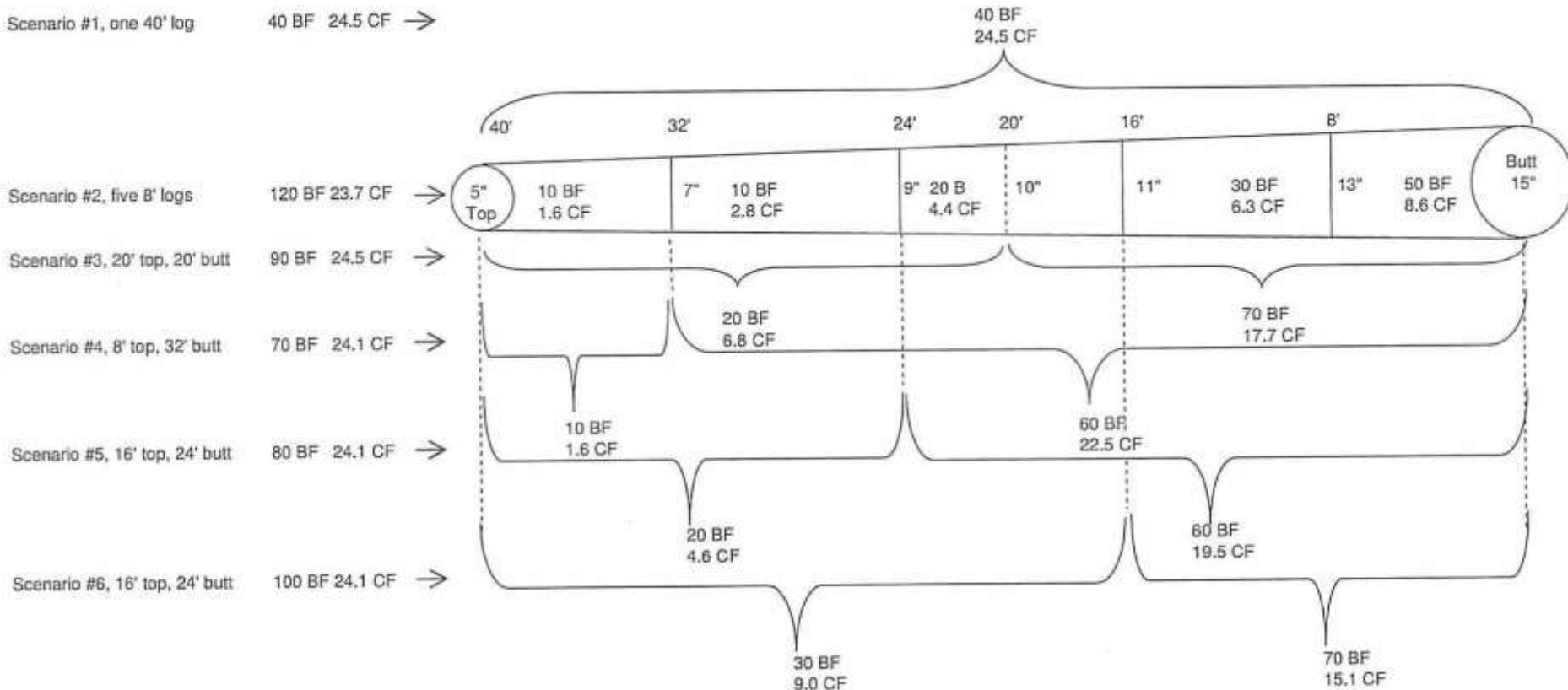


*“What is up is down”
“Drink this and grow”
“Eat this and shrink”*



***No Correlation to reality in 1846 Log Rule
driving the bus!***

Scribner variability





Visual – To sort for maximum value recovery tied with . . .



Sorts to Optimize Production –
Setting Wood – to wood time.

GAP Management

Machines Rule the World



*Current Technology provides in-bound opportunities to efficiently **OPTIMIZE VALUE***

“When you wish upon a Star”



Manage 50% - 60% of inbound cost in a manner consistent with the cost management of the other 50%.