

# Timber Measurement in Scotland

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# James Jones and Sons Limited – our history

Established over 170 years ago – incorporated in 1905.

Family owned and operated

Varied range of activities over the years including:

- Forestry
- Harvesting
- Nail production
- Ship building
- Telegraph and transmission poles
- Iron foundry
- Forestry engineering and equipment

We currently employ over 600 people in the UK, based at 11 strategically located sites



# James Jones and Sons Limited - today

In the UK, the group has interests in:

- forestry
- harvesting
- sawmilling
- pallet manufacture and repair
- engineered timber
- agricultural boxes
- renewable energy

In North America we created a joint venture company, Stella-Jones Inc, in 1994, producing railway sleepers, utility poles and residential lumber. The company is now North America's largest wood treatment operator with annual sales in excess of \$1.2 Billion.



# A Quick Comparison



## Idaho

Land Area	83,642 sq. miles
Forested Area	34,283 sq. miles (41%)
Population	1,630,000

## Scotland

Land Area	30,265 sq. miles
Forested Area	5,347 sq. miles (17%)
Population	5,300,000







# A Bit of History

- 1980's
  - Sawmill Consumption 50,000m<sup>3</sup>
  - Average Felling Coupe 2000m<sup>3</sup>
- Today
  - Sawmill Consumption 360,000m<sup>3</sup>
  - Average Felling Coupe 15000m<sup>3</sup>



# Standing Timber Measurement

- **Lump Sum Purchase**
- **Through and Through**
  - ▶ Average tree size
- **Price per Category**
  - ▶ How Many Trees
  - Benefits the grower guaranteed income
  - Risk is with the buyer



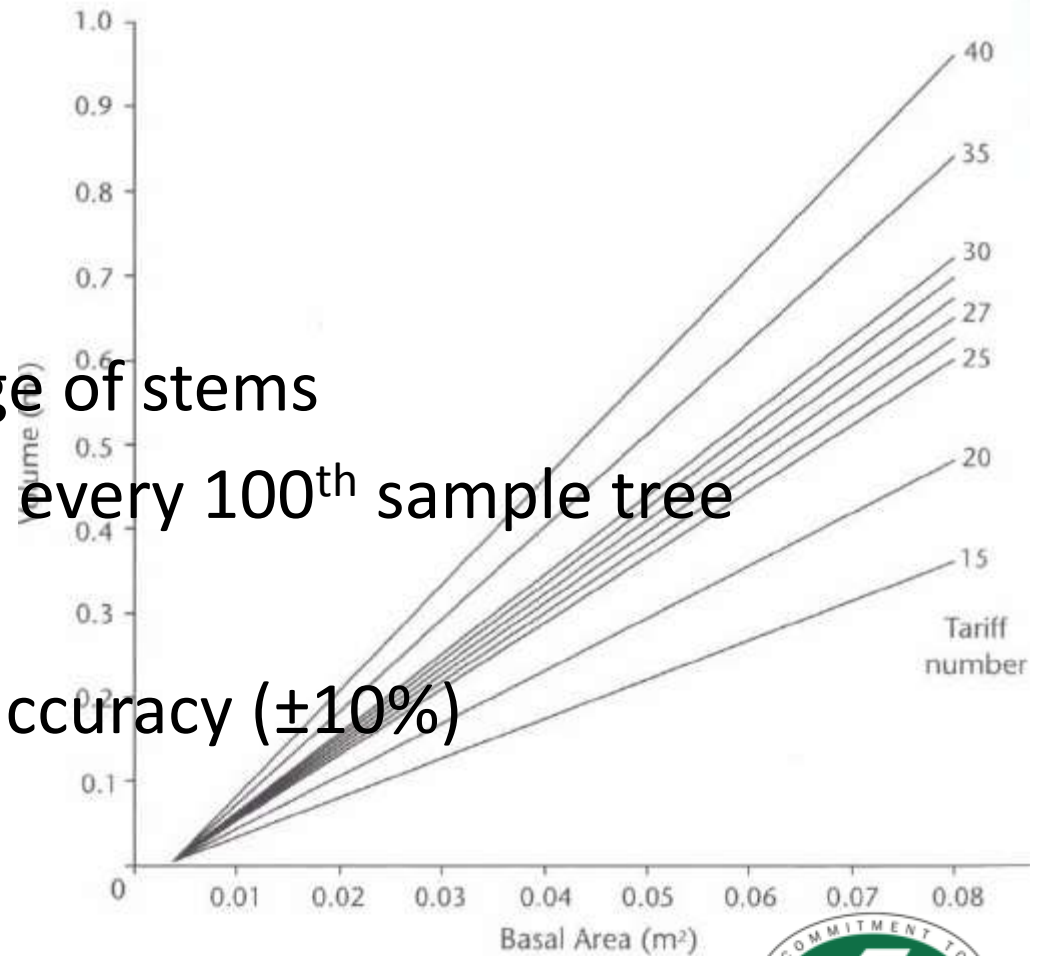
# Standing Timber Measurement

- **The Tariff System**

- Count Every Tree
- Girth a percentage of stems
- Fell and Measure every 100<sup>th</sup> sample tree

+ Good degree of accuracy ( $\pm 10\%$ )

- Very Expensive





# Standing Timber Measurement

- **The Abbreviated Tariff** - Sample Plotting
  - Estimate Number of Trees
  - Girth a lower percentage of trees
  - Measure standing tree height to calculate volume
  - Obtain a “Stocked Area”
- Much cheaper
- Not so accurate ( $\pm 20\%$ )



# Standing Timber Measurement

- **Through and Through Price**
  - One price for all grades of timber
    - Average tree size
    - Calculate the assortment of the crop
  - Benefits the grower as buyer has to get the best breakout to maximise profitability of the site.



# Standing Timber Measurement

- **Price per Category**
  - No requirement to measure
    - Good for the buyer
    - Does the seller always get the best value?



# Standing Timber Measurement



# Log Products

[New Log product](#)

Name	Length	Min Sed	Max Led	Sweep				
<a href="#">Green Logs 3.7</a>	3.7	160.0	700.0	7.0 mm/m	<a href="#">More Details</a>	<a href="#">Copy</a>	<a href="#">Edit</a>	<a href="#">Delete</a>

## Cutting Instruction: Option 4

Log Product	7.0+	80.0+	140.0+	160.0+	350.0+	400.0+	700.0+
<a href="#">Green Log 4.9 160 (7mm sweep)</a>					100.0		
<a href="#">Green Logs 3.7</a>					500.0		
<a href="#">PALLET (2.5)</a>			250.0				
<a href="#">Bars (1.9m)</a>			150.0	150.0			
<a href="#">Pulp</a>				100.0			
<a href="#">Chip</a>				100.0			
<a href="#">Unclassified</a>				50.0			
<a href="#">Pallet (3.1)</a>			250.0				
<a href="#">Green Logs 2.5</a>			250.0				

<a href="#">Grainqers 2.5 14</a>	2.5	140.0	350.0	15.0 mm/m	<a href="#">More Details</a>	<a href="#">Copy</a>	<a href="#">Edit</a>	<a href="#">Delete</a>
<a href="#">Pallet 3.1</a>	3.1	140.0		200.0 mm/m	<a href="#">More Details</a>	<a href="#">Copy</a>	<a href="#">Edit</a>	



